

13 DON'TS

Every Home Buyer Should Know

Don't wait for the perfect house...there isn't one. Compromising & prioritizing are necessary elements in home purchasing.

Don't buy before you do some comparison shopping...especially if you're new to the area.

Don't write an unrealistic offer or you will simply be helping someone else's offer look good (too low of a price...too many contingencies).

Don't feel a need to negotiate if a property is fresh to the market, priced right and popular...the good ones often go quickly and at full or close to full price.

Don't think all real estate agents and companies are created equal...they are NOT. Find an agent/company with a great track record and proven home buying system.

Don't be afraid to write an offer above or below the asking price...offer what it is worth to YOU.

Don't work with more than one agent. Find one you like and stick with them. If you make a bad choice, change but stick with the new ONE.

Don't wait for perfect conditions to buy. The best time to buy is when you have found the right home.

Don't get too many friends and family involved in your buying decision...you'll go NUTS!

Don't wait until you find a home to shop for the best loan. Start up-front.

Don't wait until after you find a house to be qualified for a loan. Get Pre-Approved up-front.

Don't work with an agent who can't show you Checklists & Systems. Only pick a friend or relative that is licensed as an agent if they are GOOD! Look for value-added services.

Don't be surprised if you get buyer's remorse at some time before closing...most buyers do. It's normal and it will pass.

*When Dreaming of a Home,
Dream of Jeanne!*



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